

INVESTMENT INFORMATION

MFS Africa - Cross Border Payments Innovation

MFS AFRICA

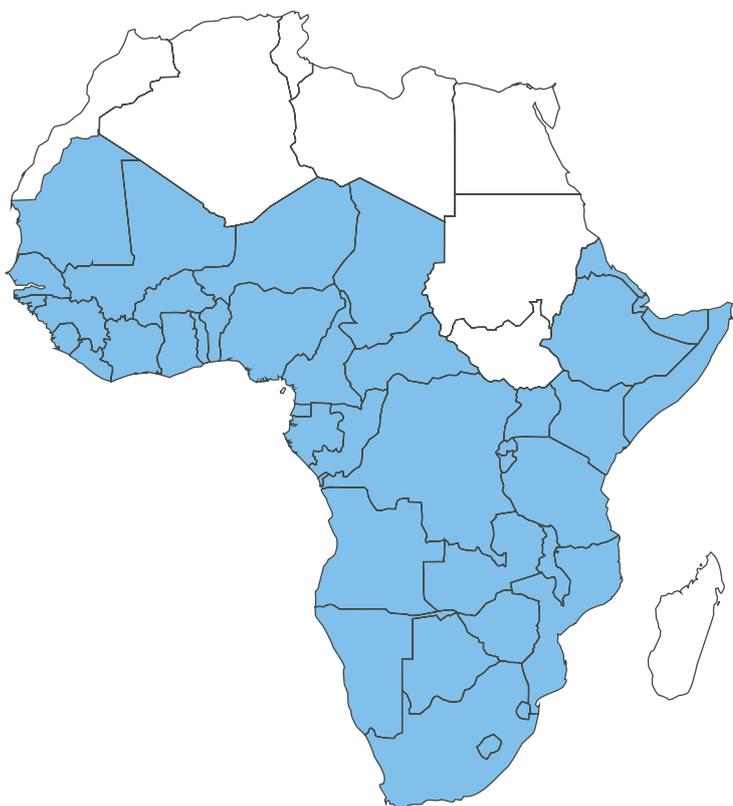
Fund Manager: **MFS Africa**

A leading digital payments gateway

Sector:
Digital payments

Location:
Sub-Saharan Africa with
global penetration

In portfolio since:
2018 to 2021



About: MFS Africa is a financial technology company offering mobile financial solutions across Africa by enabling digital inter-operability. MFS Africa's services allow its partners' customers and SMEs to send and receive money across borders, payments instruments and agents (mobile wallet, card, bank account, and over the counter).

OUR ROLE

Committed capital:
£2.66 million
in series B

Instrument: Equity

OUR INVESTMENT

- At FSDAi, we believe access to payments services is a core building block for financial inclusion and the digital economy, and we seek to back solutions created by forward-looking African founders. High costs of remittance services and limited send channels make cross-border payments inaccessible for most low-income and SME market segments in Africa – our investment successful backed Dare Okoudjou's MFS Africa vision to overcome these crucial bottlenecks.
- Our investment supported the development of MFS Africa's payments infrastructure required for economic inclusion

contributing to new remittance corridors into Africa and between African countries, cross-border merchant payments, and the expansion and diversification of MFS Africa's partner base including global players such as Visa.

- Overall, our aim is to demonstrate profitable and interoperable cross-border payments provision in Africa at scale.
- We exited MFS Africa during its Series C in October 2021 as it raised \$100million

MARKET DEVELOPMENT

- Through our investment, we had targetted the following key results:
 - o Demonstration of a cross-border payments provider that leverages mobile channels to scale and support interoperability among service providers and payments instruments;
 - o Acceleration in the adoption of digital payments and lowering of costs to users;
 - o Positioning MFS Africa as a leading African digital payments company; and,
 - o Unlocking new sources of capital flowing through financial markets in the form of remittances and investment capital via the early-stage financing of a promising innovative business model.

IMPACT TO EXIT

320 million¹

Mobile money wallets connected by MFS Africa's full-service digital network to enable cross-border payments for remittance companies, financial service providers, and global merchants

\$1.8 billion

MFS Africa's cumulative transactional value processed over FSDAi's investment period

35+

African countries covered by MFS Africa's platform

\$23 million

New capital invested into MFS Africa over the investment period. Debt Investors: lendable, Afrasia
Equity Investors: Allan Gray, Goodwell

3 Partnership and Acquisitions

MFS Africa acquired Baxi (Nigeria), Beyonic (Uganda) and closed a partnership with VISA

INVESTEES CONTACTS

MFS Africa Limited (Johannesburg, South Africa)

<http://www.mfsafrica.com>

<http://www.mfsafrica.com/contact>

¹ <https://mfsafrica.com/press-view/19>

FSD AFRICA CONTACT

Riverside Green Suites (Palm Suite),
Riverside Drive, Nairobi

FSDAi-info@fsdafrica.org

