



RESPONSE TO EOI QUERIES

SOVEREIGN DEBT ADVISORY

No.	Question	Responses
1.	IISD Tax and Sovereign Debt program works with experts with a combination of statuses - staff, associate (long term) contractors or simple contractors. Is there any restriction in this regard?	The type of resources that bidders can propose is not restricted. The TORs anticipate a combination of resources with part-time or full-time involvement for periods of up to two years. Bidders are encouraged to propose any mix of resources that the bidder considers appropriate for delivering the proposed scope of work.
2.	The tender mentions short- or long-term consultancy. Should we expect any long-term in-country deployments to be required? We will describe the availability of our experts, but we wanted to have clarity on this matter.	Bidders may propose short-term consultants for deployment for any length of time up to two years. The TORs anticipate that services may be delivered on a short-term basis or through embedded support for longer periods of up to two years. Where in-country deployments or travel are needed, FSD Africa will agree on the terms of such deployments and travel with the relevant Debt Management Office. These may be governed by FSD Africa's Travel Policy or such other terms as may be agreed upon with the DMO offices.
3.	Could you please clarify if there is any preferred fee structure? As a Canadian not-for-profit organization, we would cover experts (both staff and contractors), direct admin staff (+overheads), for which costs will obviously vary. Also, IISD doesn't charge taxes. Should we include the 15% WHT or would this apply regardless?	FSD Africa is based in Kenya and is required by law to withhold the relevant tax as per the rates in the TOR. We encourage bidders to provide rates that take into consideration this requirement.

** FSD Africa wishes to notify interested applicants that the submission deadline has been extended to Monday, 21 July 2025, 12:00PM EAT.